

JONATHAN BEVERLEY

Professional Summary

Distinguished technology leader and solutions principal with proven success in various industries and markets. Twenty years of infrastructure management, architecture, and digital transformation expertise to drive operational efficiency and increase customer satisfaction. Providing executive, visionary leadership through effective decision-making, inter-division/team collaboration, and strategic vendor relationships.

Skills

- Executive Leadership
- Needs/Gap Analysis
- Risk Assessment
- Staff Development
- Systems Development
- Disaster Recovery Solutions
- Data Protection
- System Architecture
- Project Management
- Strategic Planning
- Feasibility Analysis
- Enterprise Technologies
- Cloud Computing Integration
- Data Center Management
- Hybrid IT
- Business Development

Work History

Senior Field Solution Architect

06/2011 to 02/2018

CDW – Reston, VA

- Performed pre-sales consulting for Data Center Solutions offerings across the Metropolitan DC market, including Hybrid IT, digital transformation, converged infrastructure, and data protection.
- Designed NetApp FlexPod Datacenter solution with Microsoft Private Cloud, Cisco UCS, and Nexus for large Federal and private sector integrator leading to reduced time-to-market for internal and external customers.
- Designed NetApp and Commvault data protection solution for Federal scientific agency to capture, journal, and protect satellite telemetry data resulting in reduced RTO and increased recovery confidence.
- Engineered Nutanix and Commvault solution for one of the largest school districts in the market to replace aging infrastructure leading to better digital transformation adoption and reduced infrastructure footprint.
- Planned data center migration and technical roadmap for non-profit healthcare provider to execute leading to multiple sales/services delivery opportunities and a 110% YoY spend change.
- Worked closely with Advanced Technical Services teams including Delivery Engineers, Customer Engagement Managers, and Project Managers to ensure solutions fell within the customer scope.

NetApp Consultant

08/2009 to 06/2011

A2C IT Consulting – Atlanta, GA

- Served as Project Manager/Storage Lead for GE/NetApp Managed Services Engagement.
- Managed service delivery to GE Global Infrastructure Services.
- Supervised efforts of storage engineers and architect team members.
- Oversaw NAS storage operations and participated in engineering tasks as required.
- Spearheaded management of storage re-allocation project, resulting in increased storage efficiency and faster storage delivery to internal GE customers.
- Instituted previously nonexistent project implementation plans and resource utilization reports to improve communication and tangible deliverables during storage project life cycles.
- Managed and participated in the installation of arrays for GE Corporate's private Storage-as-a-Service (STaaS) utility.

Consultant

05/2009 to 08/2009

SLAIT Technology Group – Arlington, VA

- Contracted as Technical Writer Consultant for Strayer Education.
- Gathered technical documentation of network, servers, storage, functional mapping and runbook creation.
- Created Microsoft Sharepoint dynamic runbook for SOP generation, resulting in increased documentation and change control between Operations and Engineering teams.

Web Services Manager

08/2006 to 11/2008

Cox Auto Trader – Atlanta, GA

- Managed the shared resources tier of Cox Auto Trader, including storage engineering/administration and enterprise web analytics reporting.
- Provided onsite data center management and overall web application expertise.
- Managed and participated in the migration of five corporate websites and web analytics tier with zero downtime by developing and presenting the project and implementation plans, supervising project phase execution, and reviewing completed project objectives with executive management.
- Developed the architecture, installation, and configuration plans for data migration projects geographically dispersed between Norfolk, Virginia, and Atlanta, Georgia.

IT Core Operations Manager

12/2003 to 07/2006

Dominion Enterprises – Norfolk, VA

- Promoted by the CTO/Vice President to manage the division's Core Operations Department.
- Managed enterprise infrastructure and supervised three data center teams throughout the division.
- Developed and implemented business continuity plans.
- Established the initial build-out of a secondary data center and a disaster recovery initiative by conducting an inventory of three data centers, negotiating hosting contracts with vendors, managing data center workflows, and assisting in hardware installation and configuration of the same.
- Managed the establishment of two 300-member office locations by surveying available lend/lease opportunities, utilizing current outlay to minimize additional capital expenditures, and managing infrastructure implementation.

Education

Master of Science: Information Systems

2018

University of Maryland - Baltimore County - Baltimore, MD

- Emphasis in Integration, Web Architecture, and Digital Transformation

Bachelor of Science: Communication

Old Dominion University - Norfolk, VA

- Emphasis in Mass and Interpersonal Communication

Certifications & Accreditations

- Commvault Solutions Architect
- Nutanix Platform Sales Engineer
- VMware Technical Sales Professional
- NetApp Accredited Storage Architect
- VCE Certified Converged Infrastructure Associate
- EMC Technology Architect – VNX Solutions